
**EMPLOYABILITY ENHANCEMENT PROGRAM
FOR STUDENTS**

BAPATLA ENGINEERING COLLEGE

**Qualification Pack (QP) based
Training Programs and Assessments**

September 2015



THE MoU WITNESSED AND THE PARTIES HERETO AGREE AS FOLLOWS:

1. Objective of the MoU

- (a) Increase the employability of students in Universities under the aegis of University by facilitating the development and introduction of the QP-based training programs
- (b) Help facilitate a sustainable Faculty Development Program
- (c) Facilitate teaching-learning support for pursuance of the said course/s to enhance student employability
- (d) Recommend relevant courseware, certain books, e-tools, e-content and websites to support the self-paced learning for students
- (e) Introduce the skill assessment/metric for QP-based assessments for students at the entry level, in conjunction with the programs, to analyse the efficacy of the multiple skill development programs
- (f) Introduce the skill assessment/metric for QP-based assessments for students, to facilitate employment at the entry level
- (g) Facilitate students towards QP certification via these newly introduced course/s during the UG program and appear for the QP assessment at the appropriate NSQF level
- (h) Establish Centres of Excellence (CoE) for skill development

2. Period of MoU

This MoU shall come into force on 04th September, 2015 and will be valid for a period of three years from the said date, and after the expiry of the said time period is open to extension as per mutually agreed terms and conditions.

3. Responsibility of NASSCOM / SSC NASSCOM

SSC NASSCOM / NASSCOM through its identified Partner (Member) Companies, herein called the Regional Council, agrees to:

- (a) Share the list of QPs in IT Services (ITS), Software Products (SPD), Engineering Research & Development (ERD) and Business Process Management (BPM) sub-sectors that are preferred by the industry / are of interest to industry
- (b) Help the Universities identify the QPs, for which Elective Courses will be developed and offered for students
- (c) Provide support to Universities via NASSCOM Regional Council members to help develop the curricula (OBF) Outcomes based Framework and courseware for the identified QPs, both as Facilitator's Guides and Student Handbooks
- (d) Train as feasible, select faculty from identified colleges (nominated by Universities who would participate in the development of QP-based programs) and from identified Third Party Training Providers, as nominated jointly by SSC NASSCOM / NASSCOM and Universities, as one batch (of 25 per QP (Qualification Pack)), as 'Master Faculty/Trainers'
- (e) The modus operandus of Master Faculty training is to be detailed and directed consultatively by Universities and SSC NASSCOM / NASSCOM

Provide Universities, at cost, (INR 800/- per student per test exclusive of taxes) with a student employment assessment tool w.r.t. QP-based programs for Technology students at entry



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Bapatla Education Society
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4. Responsibility of the University

- (a) Select the list of QPs, basis feedback from SSC NASSCOM / NASSCOM for which training programs will be developed and deployed for students
- (b) Develop the curricula and courseware for the identified QPs with help from NASSCOM's members
- (c) Post development of content, select colleges for Phase I of this project
- (d) Identify the requisite number students from the Universities colleges identified to undergo the training program and assessments
- (e) Facilitate QP-based assessments, at cost, for the target student audience in Universities
- (f) Select Third Party Training Providers, jointly with SSC NASSCOM / NASSCOM and APSSDC, for the programs as per selection criteria and process defined by SSC NASSCOM / NASSCOM, if required
- (g) Select the necessary faculty identified from the colleges to be trained by SSC NASSCOM / NASSCOM
- (h) Select faculty from the identified colleges (Universities to screen such faculty based on certain selection parameters prescribed by SSC NASSCOM / NASSCOM), who will be trained on the programs along with the faculty from the Third Party Training Provider, so that they can handhold students during the Phase I
- (i) SSC NASSCOM / NASSCOM to share the guidelines on awareness / promotion material & any other related material specific to other States (for reference) regarding the program with Universities. Universities would use this material to promote programs amongst target educational institutes
- (j) Organise the logistics and facilitate the Industry Trainers program for the programs towards:
 - a. Faculty development
 - b. Student training

This will also include boarding & lodging, local travel for Industry Trainers for the programs.

- (k) Organise the logistics and facilitate the Third Party Training Providers for the programs towards:
 - a. Faculty development
 - b. Student training

This will also include boarding & lodging, local travel for such Trainers for the programs.

- (l) SSC NASSCOM / NASSCOM & Universities to jointly own up database of trained resources, which would be shared with all NASSCOM members (including the ones who have provided their concurrence towards recognizing the program). Intent would be to increase the scope of employment opportunities
- (m) Universities to bear the cost of conducting the Master Trainer program, except the cost of Industry Trainers as indicated below in the Clause 'Funding'
- (n) Universities to conduct TTT and the subsequent student training at its own cost
- (o) Universities/institutions to implement student training programs on a uniform fee structure prescribed in consultation with the APSSDC. The mode of collection and sharing of such fees between the Parties concerned will be on mutually agreeable terms and conditions.
- (p) For the conduct of QP based assessments Universities shall make 100% advance payment of assessment cost to NASSCOM/SSC NASSCOM i.e. the First Party for all the batches for which the First Party shall have given acceptance against requisition and the First Party shall give an acknowledgement of advance payment.

Assessment cost shall be paid on the basis of registered/scheduled number of candidates (this covers those passed, failed and also covers absentees on the day of the assessment as well) subject to a minimum batch-size, which is 30 candidates per batch. The cost for a QP assessment and the subsequent certification is currently is at INR.800/- (exclusive of taxes). Taxes, under various statutes if any, will be borne by the Parties concerned.



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- (a) The proprietary rights in relation to the material provided to University and Universities with QPs shall rest with SSC NASSCOM / NASSCOM; Universities shall have the right to use the curricula and source material in accordance to the terms of this MoU.
- (b) SSC NASSCOM / NASSCOM is the owner of all the intellectual proprietary rights with regard to the training material thus developed (teacher & the taught), and neither this MoU nor the training material shall directly or indirectly create for University / Universities under its aegis any right, title or interest therein.
- (c) University and Universities acknowledge and agree that SSC NASSCOM / NASSCOM owns all rights, title/s and interest in SSC NASSCOM / NASSCOM training material/s, including, without limitation, all intellectual property rights and goodwill therein. Universities will not delete or alter in any manner the copyright, trademark and other proprietary rights, notices etc. appearing in the training material provided by SSC/NASSCOM

10. Indemnity

University and Universities also hereby agrees to indemnify and hold SSC NASSCOM / NASSCOM harmless from any loss, claim, damage, costs, taxes, duties, additions, penalties, interest thereon or expenses of any kind, including the attorney's fees if any, to which SSC NASSCOM / NASSCOM may be subjected to by virtue of any finding related to the terms of the MoU or by virtue of any contravention and or non-compliance on the part of University and Universities and vice-versa with any laws, ordinance, regulations and codes as may be applicable from time to time.

11. Jurisdiction and Arbitration

In the event of any or difference between the Parties hereto, the courts in Delhi alone shall have exclusive jurisdiction to try any matter arising between the Parties here-to and accordingly both the Parties shall submit to the exclusive jurisdiction of courts in Delhi as mutually decided at that time for this purpose.

Any other aspects not covered in this MoU relevant to this program, and dispute etc arising about any aspect of the MoU shall be settled through mutual consultation and agreement, by the Parties to this MoU. In case a settlement is not arrived at, the dispute/s will come under the purview of the Arbitration and Conciliation Act, 1996 of India and the area of jurisdiction will be Delhi

12. Termination

- (a) Either Party shall have the right to terminate the MoU, if the other Party commits a material breach of any of the terms and conditions of the MoU concerned and fails to rectify the same within 30 days of being requested to do so in writing.
- (b) In the eventuality of termination or non-renewal of MoU on expiry of MoU, it would be the responsibility of SSC/ NASSCOM to complete its commitment towards the project; Universities to complete and provide its services to all students admitted as per the regulation of Universities with reference to the project identified in this MOU for the 'QP-based Program/ Course'. In such an eventuality, Universities will continue to use the learning material for students already enrolled for the Programs, subject to the official intimation of the anticipated day of closure.



M. Srinivasulu Reddy
President
Bapatla Education Society
BAPATLA



For APSSDC

Signature: *[Signature]*

Name: *S. Giffarth*

Designation: *MD & CEO*

Address: 6-3-B66/1/G2, 3rd Floor, Greenland's,
GMR Building, Begumpet, Hyderabad - 16.

Seal

Witness

Signature:

Name:

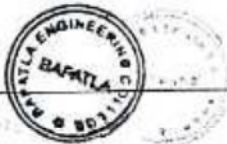
Designation:



[Signature]

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11.	Student training		
12.	QP Assessments		
13.	Placement Facilitation	April 2016	By the end of next academic year

For Bapatla Engineering College

Signature: _____

Name: _____

Designation: _____

Date: _____

For NASSCOM:

Signature: _____

Name: _____

Designation: _____

Date: _____

For APSSDC

Signature: _____

Name: _____

Designation: _____

Date: _____



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M. K. Srinivasulu Reddy
 President
 Bapatla Education Society
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